



Welcome to Gratitude Marina, sister marina to Osprey Point, the Gateway to the Bay, and Rock Hall's premier service yard for more than 50 years.

Gratitude offers seasonal, monthly, and transient slips, as well as land storage. Our full-service yard can handle all your needs including engine work, carpentry, fiberglass, paint and gelcoat, rigging, preventative maintenance, winterization and more.

Gratitude also has one of the most conveniently located fuel docks on the Eastern Shore. Now under construction for the 2027 season.

Our sister Marina, Osprey Point, is just up Rock Hall Avenue where they offer a gourmet restaurant, an award-winning Inn, a pool and 160 floating slips.

Unlike some corporate service yards, Gratitude is family owned, which means we understand the value of a dollar. We pride ourselves on taking care of your boat as we would our own.



Contact us today for more information!

Info@GratitudeMarina.com

WHague@GratitudeMarina.com

KBaitsholts@GratitudeMarina.com

TWhite@GratitudeMarina.com

410-639-7011



"It's Not Just Knowing Boats. It's Knowing People."

GRATITUDE MARINA IS A FULL-SERVICE MARINA
5924 Lawton Avenue Rock Hall, MD 21661 * 410-639-7011
Info@GratitudeMarina.com

2026-2027 SERVICE RATE SCHEDULE

Hauling Round Trip, Power Washing, & Blocking (Winterizing) Labor ONLY	\$34/per foot
Install Bar & Extra Sling (LARGE BOATS)	\$110/per haul
Short Haul (Marine Survey or taking out of water to parking lot)	\$11.50/per foot
Haul for Washing, No Blocking (H.W return to water)	\$15/per foot
Haul, Washing, Block for Service Work	\$22/per foot
Dry Winter Storage	\$29/per foot
Prep/Paint Bottom (Materials are an additional cost)	\$20/per foot
Clean & Wax Hull (Materials are an additional cost)	\$22/per foot
Compound and Wax Hull (Materials are an additional cost)	\$26/per foot
Sand Blasting (Materials are an additional cost)	\$58/per foot
Crane & Operator	\$250 per hour
Diagnostic Tool Fee	\$55/per large job
Tool Fee Welder/Torch – Small Job	\$25/per job
Tool Fee Welder/Torch – Large Job	\$50/per job
Shrink Wrapping	Call for Quote
Winterization	Time & Materials
Land Towing to/from Destination	Based on Distance
Delivery	\$110.00
Small Equipment Fee	\$200.00
General Labor	\$98/per hour
Mechanical/Electrical/Rigging/Fiberglass/Painting/Carpentry/Installation	\$130/per hour

Notes:

- All materials **MUST** be purchased through Gratitude Marina
- Rates are per hour
- Overtime rates charged at a time and half rate
- Environmental surcharge of 2% will be applied to all parts and labor
- \$50 late fee for payment over 30 days (additional fees may apply after 30 days)
- Prices subject to change without notice
- More information in our Terms & Conditions

2026-2027 Decommissioning Contract



5924 Lawton Avenue, Rock Hall, MD 21661 |

(410) 639-7011 | Info@GratitudeMarina.com

PLEASE FILL OUT THIS FORM IN ITS ENTIRETY, ALL OF THIS INFORMATION IS NEEDED FOR US TO GET TO YOUR BOAT NEEDS QUICKLY AND EFFICIENTLY. THANK YOU.

Owner's Name: _____

Email: _____

Phone Number: _____

Address: _____

Boat Name: _____

LOA: _____ Beam: _____ Draft: _____

***Power or Sail (Please circle)**

Keys/Combo: _____

Marina: _____

Slip #: _____

Credit Card:

_____ Exp: _____ CVV: _____

\$500 deposit is required with submission of form. Payments for Service work and Storage are due upon completion.

Storage Type *Circle one:* Dry or Wet

Haul Date _____ **Launch Week** _____

Brokerage _____

Delivered for Hauling by *circle one:*
Gratitude or Owner

☐ **ALL WINTERIZATION DONE BY OWNER**

GRATITUDE MARINA

Winterization Checklist

Boat Name: _____

Owner: _____

Date: _____

G O MECHANICALS

G = Gratitude Marina O = Owner

☐	☐	Engine
		Make _____
		Model _____
		☐ Single ☐ Twin

☐	☐	Generator
		Make _____
		Model _____
		☐ Single ☐ Twin

☐	☐	Change transmission fluids
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☐	☐	Change engine oil and filters
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☐	☐	Change generator oil and filters
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PLUMBING

☐	☐	Fresh Water System
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☐	☐	Heads	Qty _____
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☐	☐	Showers	Qty _____
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☐	☐	Wet Bars / Misc. Sinks
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☐	☐	Air Conditioning
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☐	☐	Refrigeration
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☐	☐	Holding Tank (Winterize Only)
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☐	☐	Holding Tank (Pump Out)
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G O PLUMBING cont.

☐	☐	Ice Makers
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☐	☐	Bilge / Sump Pumps
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☐	☐	Wash Down Pumps
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☐	☐	Sanitation Systems
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ADDITIONAL SERVICES

☐	☐	Remove Canvas – Fold and Stow Below
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☐	☐	Remove Sails – Fold and Stow Below
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☐	☐	Sails and Canvas Cleaned and Service
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☐	☐	Remove Batteries (No Storage – Owner Picks Up)
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☐	☐	Remove, store, & monthly charge batteries
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☐	☐	Shrink Wrap
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☐	☐	Install Owner's Fitted Winter Cover
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☐	☐	Install owner's Tarp**
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** Tarp Note:

If installing a tarp (by owner or marina), you may be automatically charged for maintenance of the tarp if it is damaged by weather.

We strongly encourage you to shrink wrap your boat or use a fitted winter cover to protect your boat.

Tarps rarely withstand winds and can damage your boat, neighboring boats, and catch on jack stands.

Please explain additional work to be performed:

TERMS & CONDITIONS

By signing this agreement, the vessel owner acknowledges and agrees to the following Terms & Conditions governing the storage, maintenance, repair, launch, and use of Gratitude Marina facilities and services.

1. VESSEL ACCESS & KEYS

- The Gratitude Marina office **MUST have a key and/or combination to access your vessel** while it is stored at the marina.
- Vessel owners are required to provide Gratitude Marina with the necessary information to access the vessel, including keys, lock combinations, or other access instructions.
- Keys and access information must remain current and must be provided whenever locks or access codes are changed.
- Gratitude Marina reserves the right to access the vessel when reasonably necessary for maintenance, inspection, emergency situations, movement, storage, launch, haul-out, or other marina-related purposes.

2. INSURANCE & OWNER RESPONSIBILITY

- The vessel owner is responsible for the safety and security of their vessel and shall maintain **adequate insurance coverage** while the vessel is stored on land or in a slip at Gratitude Marina.
- Gratitude Marina **MUST have a current copy of the vessel's Insurance Declarations Page on file.**
- The vessel owner is responsible for maintaining insurance coverage throughout the entire period that the vessel is located at Gratitude Marina.
- Boats, vessels, equipment, personal property, and gear are stored at the **owner's risk.**
- Gratitude Marina is not responsible for loss or damage caused by **fire, theft, vandalism, storm, weather, natural causes, acts of God, or other causes beyond Gratitude Marina's reasonable control**, except where otherwise required by law.

3. STORAGE & YARD CHARGES

- Storage charges are due when the boat is hauled.
- Unless otherwise agreed in writing, bills for repair and maintenance work in progress are rendered monthly and are due **within thirty (30) days of the billing date.**
- All outstanding charges must be paid in full before the vessel is **launched, moved, or released** from Gratitude Marina.
- Unless prior arrangements have been made with Gratitude Marina, vessels remaining in dry storage after **May 31** will be charged summer yard storage and blocking fees on a prorated basis.
- Vessels that are not ready for launch in the spring may be moved at the **owner's expense**, unless prior arrangements have been made with the Service Manager.
- Additional storage, blocking, moving, handling, or other applicable charges may apply when a vessel is not ready for its scheduled launch or movement.

4. PAYMENT TERMS

- A valid **credit card must be kept on file** for all work performed by Gratitude Marina.
- Statements are issued on the **25th of each month.**
- Payment is due **within thirty (30) days of the billing date.**
- If payment has not been received within thirty (30) days, a **\$50.00 late fee** will be applied to the account.
- By signing this agreement, the vessel owner authorizes **Gratitude Marina to automatically charge the credit card on file after the 30-day payment period** for any outstanding balance, including applicable late fees.
- If the credit card on file is declined or otherwise unable to process the outstanding balance, the account will remain past due and may be subject to additional collection, storage, lien, legal, or other applicable charges.
- All credit card payments will incur an additional **3% credit card processing fee.**
- The vessel owner is responsible for keeping all payment and credit card information current and valid.

5. LIENS & COLLECTION OF OUTSTANDING BALANCES

- If a vessel is placed under a lien due to **non-payment of slip fees, storage fees, maintenance fees, repair charges, or other amounts owed to Gratitude Marina**, the vessel owner will be responsible for all fees and expenses associated with the lien.
- This includes, where applicable, **legal fees, filing fees, administrative costs, storage charges, hauling or moving charges, and other costs incurred in connection with the lien or collection of the outstanding balance.**
- Gratitude Marina reserves all rights and remedies available under the applicable **maritime, state, and other laws** concerning unpaid balances and enforcement of its rights against the vessel.

6. SUPPLIES, MATERIALS & PARTS

- Customers are required to purchase **all supplies, materials, parts, and products needed for work on their vessel through Gratitude Marina**, including, but not limited to, paints, brushes, cleaners, rags, hardware, replacement parts, maintenance products, and other related items.
- Customers are not permitted to purchase, provide, or have delivered outside supplies, materials, parts, or products for use on their vessel **without prior approval from Gratitude Marina**.
- Any supplies, materials, parts, or products purchased or provided outside of Gratitude Marina without prior approval may be **invoiced to the vessel owner**.
- Any resulting invoice must be **paid in full before the vessel will be launched, moved, or released**.
- Gratitude Marina reserves the right to require that any materials or parts needed to complete work on a vessel be purchased directly through Gratitude Marina.

7. OUTSIDE CONTRACTORS & WORKERS

- **No outside contractors, vendors, or paid workers are permitted to perform work on a vessel without prior approval from Gratitude Marina.**
- Before any outside contractor, vendor, or paid worker is permitted on Gratitude Marina property, current Workers' Compensation and General Liability insurance certificates must be provided to and approved by Gratitude Marina.
- All outside contractors, vendors, and paid workers must comply with all Gratitude Marina rules, safety requirements, and property policies while on the premises.
- Gratitude Marina reserves the right to deny access to any outside contractor, vendor, or worker who does not meet these requirements or fails to comply with marina policies.
- The vessel owner is responsible for ensuring that any outside contractor, vendor, or paid worker they hire complies with these requirements.
- Gratitude Marina assumes no responsibility or liability for work performed by outside contractors, vendors, or paid workers hired by the vessel owner.
- Any damage to the vessel, marina property, equipment, docks, grounds, or other property caused by an outside contractor, vendor, or paid worker will be the responsibility of the vessel owner and/or the contractor responsible for the damage.

8. HAUL-OUT & FUEL REQUIREMENTS

- **ALL VESSELS MUST HAVE THEIR FUEL TANKS TOPPED OFF BEFORE HAULING OUT AND BEING STORED AT GRATITUDE MARINA.**
- Vessel owners are responsible for ensuring that their vessel meets all haul-out and storage requirements before arrival.
- Gratitude Marina reserves the right to delay or refuse haul-out or storage when a vessel does not meet required marina conditions or safety requirements.

9. POWER WASHING

- **IT IS MANDATORY FOR GRATITUDE MARINA TO POWER WASH THE BOTTOM OF THE VESSEL PRIOR TO BLOCKING FOR STORAGE.**
- This requirement applies to all vessels hauled for dry storage unless otherwise approved in advance by Gratitude Marina.
- Power washing charges, where applicable, will be added to the vessel owner's account.

10. YARD RULES & PROPERTY ACCESS

- All persons entering the yard, storage areas, docks, or other Gratitude Marina property agree to **abide by all Gratitude Marina rules, policies, safety requirements, and instructions**.
- Gratitude Marina reserves the right to restrict or deny access to any person who violates marina rules or creates a safety, security, or property concern.
- Vessel owners are responsible for the conduct of their guests, contractors, vendors, and workers while on Gratitude Marina property.
- No person may perform work, move equipment, access restricted areas, or otherwise conduct activities on marina property without authorization when such authorization is required.

11. VESSEL LAUNCH & RELEASE

- **All outstanding balances must be paid in full before a vessel is launched or released from Gratitude Marina.**
- This includes storage charges, repair and maintenance invoices, supplies and materials, hauling or blocking charges, late fees, and any other amounts owed.
- Vessels that are not ready for launch as scheduled may be subject to additional storage, blocking, moving, handling, or other applicable charges.
- Gratitude Marina reserves the right to delay launch or release of a vessel until all outstanding financial obligations have been satisfied, subject to applicable law.

12. VESSEL LAUNCH & RELEASE

- Tampering with or moving jack stands is prohibited by anyone but Gratitude Marina Employees. **Lines from covers, tarps, etc. are not to be tied to jack stands.**
- Waste oil, fuel, and solvents are to be disposed of properly and under no condition are to be left in yard, dumpsters, or designated material storage areas. Disposal of such materials must be done according to EPA standards and with permission, proper logging and supervision by the service manager. Fees for disposal of hazardous materials will be paid for by the party responsible.
- Due to EPA guidelines, removal of bottom and topside paints must be done using dustless sanders and related materials. Drop clothes **MUST** be used.
- Sandblasting or use of compressed air painters is prohibited in the storage yard by anyone except authorized professionals.

13. ACKNOWLEDGMENT & AGREEMENT

By signing below, the vessel owner acknowledges that they have **read, understand, and agree to all of the Terms & Conditions contained in this agreement.**

The vessel owner further acknowledges and agrees that:

- They are responsible for complying with all Gratitude Marina rules and requirements.
- They are responsible for the actions of their guests, contractors, vendors, and workers.
- They authorize Gratitude Marina to charge the credit card on file as provided in the Payment Terms above.
- They understand that failure to comply with these Terms & Conditions may result in **additional charges, delayed launch, restricted access, termination of services, storage-related charges, or other remedies available to Gratitude Marina under applicable law.**

AUTHORIZATION FOR WORK

By signing below the undersigned vessel owner (or authorized agent) hereby authorizes and acknowledges that

Gratitude Marina and its employees agents and subcontractors to perform work repairs maintenance haul-outs storage-related services and any related labor or services on the vessel. Further you acknowledge that you have read and agreed to the above terms and conditions.

Work may involve movement hauling blocking or storage of the vessel. Gratitude Marina is not responsible for pre-existing conditions unless specifically agreed in writing. The owner remains responsible for all charges incurred.

THANK YOU FOR YOUR CONTINUED PATRONAGE

CUSTOMER / VESSEL OWNER	GRATITUDE MARINA REPRESENTATIVE
Name: <hr/>	Name: <hr/>
Vessel Name: <hr/>	Signature: <hr/>
Signature: <hr/>	Date: <hr/>
Date: <hr/>	

